ArcelorMittal Gonvarri SSC Slovakia, s. r. o.

- Company registration: August 2004
- Construction begins: December 2004
- The first production hall is completed: March 2005
- The first production line goes begins operation: December 2005
- A further two production lines begin operation: March 2006
- New production halls constructed: September 2012
- A new press and production line begins operation: April 2013
Establishment of the company

2007

Joint venture

ArcelorMittal Gonvarri SSC Slovakia, s.r.o. (AMG)

50% ArcelorMittal - multinational steel company
50% Gonvarri - Spanish steel company with a family tradition
ArcelorMittal started its activity in 2005, and in May 2007 entered into a joint venture with Spanish steel company Gonvarri.

This partnership allows us and our customers to benefit from close, mutual co-operation. Its results are optimised production, logistics and customer-friendly processes.

Our service centre uses service and support from ArcelorMittal (CTS, KAM, Research and Development Institutions in Belgium and France) and Gonvarri (KAM, support of technical section in processing and assessment of job orders particularly in the area of flat-shaped parts pressing).

The Steel Service Center (SSC) is able to satisfy the individual needs of demanding European customers. A team of professionals from the areas of quality, logistics and trade, who are directly located in Senica and closely cooperate with experts in AM and Gonvarri, is at their disposal.

70% of our customers are vehicle manufacturers and their suppliers, 30% of the remaining customers are producers of electrical appliances and various industrial branches.
JV Philosophy and Principles
ArcelorMittal and Gonvarri form one common Management team

Global Account Manager
Global Technical Coordinator

Key Account Managers
Regional Technical Coordinators

Sales
Local Account Managers
Sales Assistants

Technical Support
CTS Manager
Technical Assistants

Customer

Supply Chain

Logistics
JV Philosophy and Principles
ArcelorMittal and Gonvarri form one common Management team

Management of ArcelorMittal customers
- Dedicated customer teams designed to provide the creation of tailor-made solutions. We have a multi-national team of Account Managers who develop and maintain relationships with customers from the whole world.
- Local teams, who are located directly in Senica, along with multi-national technical support, manage regional trade and facilitate product implementation.
- All supplied materials come directly from ArcelorMittal. Bilateral contracts between ArcelorMittal and Gonvarri guarantee favourable and stable prices.

Management of Gonvarri customers
- The multi-national character of the company, in combination with close communication with local teams, creates optimal conditions for local customer management.

Locally managed customers
- The management team in Senica manages local customers in accordance with bilateral contracts between ArcelorMittal and Gonvarri.
- Everyday communication and support for customers is provided by a local team of professionals in Senica (Back and Front Office)
Strategy AMG

- **Progressivity**
  Thanks to high-quality materials, particularly from ArcelorMittal, we are able to offer revolutionary and innovative solutions to our customers. Local teams, who are located directly in Senica, along with multinational technical support, manage regional trade and facilitate product implementation.

- **Products**
  Our production portfolio offers various kinds of metallurgical solutions for automotive and electrotechnical industry, civil engineering and other industrial branches.

- **Flexibility**
  Highly-developed process management systems and the optimum setting of logistic flows, enable us to adapt flexibly to individual customer needs, the latest project changes and emergency situations.

- **Professionalism**
  Specialised local customer teams, from the area of business, Front Office and Back Office, guarantee our services and increase customer comfort.

- **Customer-friendly attitude**
  We offer tailor-made solutions to our customers, including customised logistics schedules that are followed up on a regular basis, crisis management, IT and technological support.
Steel Service Center (SSC):
The service centre for the processing of flat rolled steel, and from January 2013 also for the processing or aluminium sheets.

Customers: 90% regular
Automotive, black and white technology and other industries

Markets: Czech Republic, Hungary, Austria, Slovakia, Slovenia, Ukraine

Expedition 2013: 215 KT

SSC area: on an area of 62,500 m², with the built-up area and production premises accounting for 27,000 m².
ArcelorMittal offers a comprehensive range of products for the automotive, electrotechnical and general industries. The SSC Service Centre is able to process all types of the mentioned steels. From January 2013 it is also possible to cut aluminium coils, using the most modern production line, into trapezoids or rectangular shapes.

**Automotive industry:**

- Zincor®
- Galfan®
- Aluzinc®
- Alusi®
- Alupur®
- Easyfilm®
- Magnelis®
- Zagnelis®

We are able to provide the products with special surface treatments.
Products and services

**Baby coils**
The transformation of one coil into several with a smaller external diameter than the original.

**Slitting**
The transformation of one coil into several with a smaller width and/or diameter than the original.

**Cut to length**
The transformation of the coil into rectangular sheets.

**Trapezium cutting**
The transformation of the coil into trapezoidal sheets.

**Blanking**
The transformation of the coil into sheets with several shapes. It requires tool and press installation.

**Additional services**
Cutting and storage of the customer’s own material.
Steel mills in Europe

**ArcelorMittal huty**

- AM EISENHÜTTENSTADT Nemecko
- AM POLAND KRAKOW Poľsko
- AM LIEGE Belgicko
- SIDMAR Belgicko
- MONTATAIRE Francúzsko
- BREMEN GMBH Nemecko
- DESVRES Francúzsko
- GALVALANGE Luxembourg
- MARDYCK Francúzsko
- MOUZON Francúzsko
- FLORANGE Francúzsko
- DUNKERQUE Francúzsko
- FOS Francúzsko
- SENICA Slovensko
Production lines
Multiblanking line STAM - L1

Products: sheets and blanks

Sheets: max. 1600 x 6000 mm
Cuts: min. 300 x 400 mm
Kind of material: hot rolled - pickled
cold rolled
galvanised

Material surface: dry and oiled
Material strength: 200 - 650 MPa
Entrance coil thickness: 0,4 - 3 mm

Line performance (tons per hour)
Slitting line STAMCO - L2

**Products:** coils and strips

**Coils:**
- max. width 1630 mm
- min. width 25 mm

**Strips:**
- hot rolled – pickled
- cold rolled
- galvanised

**Kind of material:**
- dry and oiled
- cold rolled
- galvanised
- hot rolled – pickled

**Material surface:**
- dry and oiled
- hot rolled – pickled
- cold rolled
- galvanised

**Material strength:**
- 290 - 1100 MPa

**Entrance coil thickness:**
- 0,4 - 3 mm

**Line performance (tons per hours)**

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<th>Years</th>
<th>Coils</th>
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Press line WEINGARTEN - L3

**Products:** blanking and trapezoid

**Dimensions of blanking:** max. 1500 x 2000
min. 300 x 200

**Kind of material:**
- hot rolled - pickled
- cold rolled
- galvanised

**Material surface:** dry and oiled

**Material strength:** 290 - 700 MPa

**Entrance coil thickness:** 0,5 - 3 mm

**Line performance (tons per hour)**

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years
Slitting line STAM - L4
Start of production in September 2013

Products: coils and strips

Coils: max. width 1850 mm
Stripes: min. width 35 mm
Kind of material: hot rolled - pickled
cold rolled
galvanised
Material surface: dry and oiled
Material strength: max. 1400 MPa
Entrance coil thickness: 0,8 - 6 mm
Products: cuts and trapezoid

Dimensions of cuts: max. 2100 x 4000 min. 200 x 200

Products:
- hot rolled - pickled
- cold rolled
- galvanised aluminium

Material surface: dry and oiled

Material strength:
- steel: max. 1200 MPa
- aluminium: max. 550 MPa

Entrance coil thickness:
- steel: 0,5 - 3 mm
- aluminium: 0,5 - 2,5 mm
Product identification

**Small label**
- Position of mother coil
- Number of production order

**Big label**
- Name of customer
- Customer’s number
- Product number
- Weight of pallet
- Supplier’s number
- Label number

- Order number
- Package number
- Thickness
- Width
- Internal diameter
- Number of melting processes

- Mother coil
- Logo of SR: S - safety
- R - critical parameter
- Shipment code in package
- Number of pieces in package
- Material quality class
- Thickness / width / internal diameter
- Supplier’s number
- Number of mother coil
- Date of production
- Storehouse position
Management system

- TÜV SUD Certificates
  - EN ISO 14 001: Environmental Management System
  - OHSAS 18 001: Occupational Health and Safety Management System
  - ISO/TS 16949: Quality Management System

- Our target is to deliver by the due date:
  - 100% for automotive
  - 95% for general industry

- Integrated IT system (SAP, Synergie) enables us to directly access all IT, databases, AM and AMDS in the storehouses.

- Our employees are specifically trained for the process control system.

- Special logistics agreements with customers (consignment storehouses, JIT - Just In Time delivery, safety stock) create conditions for us to execute orders in the given dates.

- EDI interconnection with customers and suppliers.

- Automatic invoice system directly from AMFCE Luxembourg or AMG Senica.
Management quality

The Certification Body of TÜV SÜD Management Service GmbH certifies that ArcelorMittal Gonvarri SSC Slovakia, s.r.o. Kásárenská 1594/49, SK-905 01 Senica has established and applies a Quality Management System for Production of sheets, strips and blanks by slitting of metallurgical products (without Product Design as per Chapter 7.3) An audit was performed, Report No. 707643207 Proof has been furnished that the requirements according to ISO/TS 16949:2009 Third Edition 2008-06-15 are fulfilled. The certificate is valid from 2013-02-27 until 2016-02-26 Certificate Registration No.: 12 111 45164 TMS IATF Certificate No.: 0157611 Munich, 2013-02-27

EN ISO 14 001: Environmental Management System
OHSAS 18 001: Occupational Health and Safety Management System
ISO/TS 16949: Quality Management System
Safety

Safety: The foundation of our values

Our common objective: zero accidents

- Highest priority of AMG Senica
- Zero accident rate
- “Think Before Acting”
Customers - automotive

- Mercedes-Benz
- General Motors
- Tower Automotive
- Irisbus
- MAGNA
- Gestamp Hungaria
- Craemer
- Suzuki
- Heinrich Huhn
- Matador Automotive
- Levela
- PSA Peugeot Citroën
- S. n. o. p.
- CIE Automotive
- Sachs
- Vogel & Noot
- PWO

Group Estampaciones Sabadell
Customers - general industry

[Logos of Samsung, Legrand, SECOP, Wertheim, ABB, Mora, Whirlpool, ATB, DOMOFERM, Kabel Schlepp, Tatramat, EMERSON, Koma, Sanmina, Schneider Electric]
Thank you for your attention

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